

Date: \_\_\_\_\_

Week # \_\_\_\_\_

## Weekly Report

Mentor: **Tony Pearl**

Your Name: \_\_\_\_\_

Your Email: \_\_\_\_\_

Your Phone Number: \_\_\_\_\_

1. How many letters were mailed? \_\_\_\_\_

2. To whom were they mailed (i.e. NOD, ect.)? \_\_\_\_\_

\_\_\_\_\_

3. How many calls came in? How many had a house for sale? \_\_\_\_\_

4. What else are you doing to get sellers to call? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

5. How many total sellers did you talk to? \_\_\_\_\_

6. How many houses did you visit? \_\_\_\_\_

7. How many offers did you make? \_\_\_\_\_

8. Did you get any contracts? \_\_\_\_\_

9. What are your goals for next week? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

10. What mistakes do you think you may have made this week? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

11. What, if anything, are you going to do different next week? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

12. Are you happy with your performance this week? \_\_\_\_\_

13. Have I served your needs this week? \_\_\_\_\_

14. Is there anything else you'd like me to know? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

15. What are you grateful for this week? \_\_\_\_\_

16. Have you submitted a testimonial yet? \_\_\_\_\_

If not, why? (You don't have to have a completed deal to send in a testimonial) \_\_\_\_\_

\_\_\_\_\_